



A Publication of Haldeman Mechanical, Inc. - Plumbing, Heating, Cooling & Water Conditioning Since 1939!

"A good name is more desirable than great riches; To be esteemed is better than silver or gold." -- Proverbs 22:1

Haldeman Goes Green With 90 New Solar Modules!

This Spring, Haldeman Mechanical completed a major investment in green energy with the installation of 90 solar modules on the roof of our shop in Manheim. Advanced Solar Industries (www.advancedsolarindustries.com) of New Holland began the installation on March 8th. The first step was to install the grid racking (*photo 1*) which holds everything in place. Next, invertors were installed which convert the DC voltage to AC voltage (*photo 2*). Then the actual panels were installed (*photo 3*). The entire project took a little over two weeks for completion (*photos 4 and 5*). Even on cloudy days, the panels produce enough electricity to power our shop and have some left over to give back to the grid. For more photos of the project, visit our website at www.haldemanmechanical.com.



Save Money This Winter By Maintaining Your Furnace

As Fall approaches, the best time to start thinking about your heating system is now. Most heating systems are reliable and run smoothly with some preventive maintenance. Whether your furnace is gas, oil or electric, performing regular maintenance on it will ensure the life of the unit and its proper operation. Plus, keeping your system running at peak efficiency will keep your heating costs down all winter long. Haldeman Mechanical can perform a furnace tune-up on your system to ensure it keeps you warm all winter long. By cleaning your system and checking it early, we can identify potential problems and fix them early, saving you time and money. Contact Haldeman Mechanical today!

A TYPICAL FURNACE TUNE-UP INCLUDES:

- ◆ check the operation of the burner
- ◆ inspect the heat exchanger
- ◆ check the blower operation (and clean if needed)
- ◆ check the amperage
- ◆ inspect wiring for cracks or loose connections
- ◆ visually inspect the heat exchanger for cracks
- ◆ check the calibration and operation of the limit controls
- ◆ check the fan limit and check the high limits
- ◆ check the thermostat calibration and anticipator
- ◆ check the operation of the ventor
- ◆ check oil or gas pressures, depending on system
- ◆ check filters and replace, if applicable

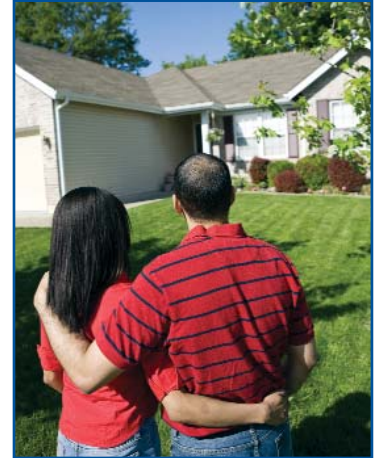
The Haldeman Mechanical Difference

At Haldeman Mechanical, we pride ourselves on putting the needs of our customers first. When you hire Haldeman Mechanical to perform preventive maintenance on your heating and air conditioning systems, we send a technician who will complete the maintenance services while he is on site. This is in contrast to many of our competitors, who send an “inspector” out first to assess your situation, then schedule a technician to come back at another time to complete the work. This is a flat-rate form of business, where you are offered what seems like a very reasonable rate for the job, but what you are really getting for that rate is just the inspection. The cost to perform the actual work is usually much higher.

At Haldeman Mechanical, we still work on a “time and materials” way of business, the same way we have since 1939. We believe this way of doing business is much more fair for our customers. You get what you need and only pay for what you get. And with the experience of our technicians, you can be sure you are receiving the best service for your money.

CUSTOMER ASSURANCE AGREEMENTS

Preventive maintenance is the key to keeping your heating and air conditioning systems running efficiently. Haldeman Mechanical’s Customer Assurance Agreements offer three levels of preventive maintenance care. Each plan also includes discounts on service and materials and priority emergency service. We offer our service plans at affordable price points, so your equipment can be maintained to ensure top efficiency and longevity. We have a plan for every budget, with annual contracts starting at just \$139. Contact us to sign up for one of our Customer Assurance Agreements today!



It's That Time of Year Again

It's time once again for your Fall and Winter Maintenance Tips from Haldeman Mechanical.

Plumbing Tips

- ♦ Remove hoses from frost-free lawn faucets in freezing weather
- ♦ Change water filter cartridges and ultraviolet bulbs
- ♦ Re-bed acid neutralizers and carbon filters
- ♦ Check salt level on water softener

Heating and Cooling Tips (Oil, Gas, Heat Pumps)

- ♦ Clean and service your system, including filter changes, chimney checks and efficiency tests
- ♦ Adjust return vents for heating season (Open bottom register and close top register)
- ♦ Add air quality components, including whole house filters, humidifiers and ultraviolet lights

With energy prices still high and rebates and tax credits still available, it's the perfect time to replace your old heating system. Haldeman Mechanical has qualifying high-efficiency systems that will save you money all winter long. Contact us today and say goodbye to high heating bills this winter!

Haldeman Mechanical Wants To Give You \$10.00!

Haldeman Mechanical is pleased to announce our new email program. Share your email address with us and you will receive special promotions and service reminders from Haldeman Mechanical directly in your Inbox. These special offers will only be available through our email program. We will be sending emails approximately every other month so we do not clog up your Inbox! Your privacy is extremely important to us, so your email address will be kept completely confidential. **SIGN UP TODAY AND YOU WILL RECEIVE \$10.00 OFF YOUR NEXT SERVICE APPOINTMENT.** Please contact us with your email address at info@haldemanmechanical.com or call us at (717) 665-6910.



Haldeman Mechanical Welcomes Keith Wingenroth

Haldeman Mechanical is pleased to welcome our newest team member, service technician Keith Wingenroth. Keith has worked in the HVAC industry for over 25 years. He has a wide range of experience with both residential and commercial equipment. Keith lives in Lancaster County and is a member of The Church of the Brethren. In his spare time, he enjoys spending family time with his three children and his seven grandchildren.

Fun Facts

Taken from www.bitoffun.com.

Lake Pontchartrain Causeway at New Orleans, Louisiana, is the world's largest bridge. It is almost 24 miles long.

The first CD pressed in the U.S. for commercial release was Bruce Springsteen's *Born in the USA*.

The hamburger was invented in 1900 by Louis Lassen. He ground beef, broiled it, and served it between two pieces of toast.

The world's first chocolate candy was produced in 1828 by Dutch chocolate-maker Conrad J. Van Houten. He pressed the fat from roasted cacao beans to produce cocoa butter, to which he added cocoa powder and sugar.

Lassie was played by several male dogs, despite the female name, because male collies were thought to look better on camera. The main "actor" was named Pal.

The Hollywood sign was first erected in 1923. Conceived as a real estate ad, it originally read Hollywoodland. The sign stands 50 feet tall, stretches 450 feet across, and weighs 450,000 pounds.

The song "Happy Birthday to You" was originally written by sisters Mildred and Patty Hill as "Good Morning to You". The words were changed and it was published in 1935.

Pekingese dogs were sacred to the emperors of China for more than 2,000 years. They are one of the oldest breeds of dogs in the world.

McDonald's and Burger King sugar-coat their fries so they will turn golden-brown.

The Titanic was the first ship to use the SOS signal. It was adopted as the international signal for distress in 1912, and the Titanic struck the iceberg in April of that year.

By the time you turn 70, your heart will have beat some two-and-a-half billion times (figuring on an average of 70 beats per minute).

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Haldeman Mechanical is registered with the Commonwealth of Pennsylvania (www.attorneygeneral.gov) as a Home Improvement Contractor. When hiring any contractor to work in your home, be sure they are registered with the state. You'll know they did the right thing to register and provided proof of insurance. You'll see the number on trucks, printed literature and marketing pieces.

PA Home Improvement Contractor Registration Number PA7777

Haldeman Featured In Trade Magazine

Haldeman Mechanical was recently featured in the trade magazine, *PHC News*. Three of our technicians, Tavi Nistor, Bill Aller and Gary Forry, retrofitted the home of Randy and Deanna Steffy with a new radiant heat system to replace their old electric baseboard heating system. The retrofitting has not only saved the family money, but has allowed Randy to continue to heat his free community gym which he operates out of his home basement. To read the entire article, please visit our website at www.haldemanmechanical.com.

The image shows the cover of the February 2011 issue of PHC News magazine. The cover features a photograph of two technicians working on a complex piping system, likely a radiant heat system. The main headline reads "Radiant Retrofit" in large white letters. Below the headline, it says "Worth its weight in gold" and "p 46". The magazine's logo "phc news" is prominently displayed in blue and white. At the top, there are three columns of article teasers: "CONTRACTOR TOOLS: Video Inspection Systems p 24", "PLUMBING: Backflow Prevention p 36", and "MECHANICAL CONTRACTING: Sprinkler Storage Technology p 56". The issue information "february 2011 Vol 11 | No 2" is at the bottom left, and the website "phcnews.com" is at the bottom right.

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