



It's That Time of Year Again



SPRING TIPS

Heating and Cooling Tips

- ◆ Clean and service your system, including air filters
- ◆ Remove the covering from your outdoor air conditioning unit
- ◆ Turn on your air conditioning on a warm spring day to ensure it is working properly

Plumbing/Water Conditioning Tips

- ◆ Keep hoses off hydrants until all threat of frost is gone (Leaving a hose on is one way to make them non-frost-free!)
- ◆ Change water filter cartridges and ultraviolet bulbs
- ◆ Re-bed acid neutralizers and carbon filters
- ◆ Check salt level on water softener

ALSO: Check your smoke and carbon monoxide detectors to make sure they work properly and replace the batteries.

We stock, deliver and install all of the items mentioned above. Since 1939, Haldeman Mechanical is the name you have come to trust. Call us today!



SUMMER TIPS

Water Conditioning System Tips

- ◆ Change water filter cartridges and ultraviolet bulbs

- ◆ Re-bed acid neutralizers and carbon filters
- ◆ Check salt level on water softener

Air Conditioning Tips

- ◆ Clean or replace air filters in furnace and A/C systems
- ◆ Adjust indoor A/C vents for summer (open top register, close bottom)
- ◆ Clear a two foot space around your outdoor A/C unit of plants, leaves and clutter
- ◆ Have your outdoor A/C unit cleaned and fluids checked professionally each year to optimize efficiency

Don't wait until after the temperature rises to service your air conditioning system. Beat the heat and call Haldeman Mechanical today to maintain your system.



Haldeman Mechanical: Keeping Costs Low For You

For the last few years, we have seen unprecedented upswings in the costs of materials. Steel, copper, aluminum and oil have all gone up between 300% and 500% from 2006 prices. Since most of our work involves these materials, the finished cost of many of our products became painfully expensive.

When these commodities finally started to drop last fall, we started seeing finished product price increases slow. But retreating prices have not come, as everyone can attest to when you do your own shopping at the grocery or hardware store.

At Haldeman Mechanical, we are always trying to stay ahead of the curve. We have been dropping prices to make

life easier for our valued customers. Nobody is getting out of this economic downturn unscathed, and we feel our bottom line is not as important as our desire to do our part to ease the economic squeeze for our customers. By reducing our prices and making the pricing of your mechanical needs more financially acceptable, we feel we are better able to meet the needs of our customers. So call us today and see the difference!

Meet Our Employees



Mike May
**Service
Manager**

Mike has been employed as the Service Manager with Haldeman Mechanical since 1994. You may

have spoken to Mike when you called the office for service. Mike lives in Manheim with his family. He is married to his wife Wendy. They have two children, a son, Jeff, and a daughter, Amy. Mike enjoys classic cars, drag racing and riding his Harley. So the next time you call Haldeman Mechanical for service, say hello to Mike!



Bill Aller
**Service
Technician**

Bill has been a Service Technician with Haldeman Mechanical since 1987. Bill lives in the Mount Joy area

with his family. He is married to his wife Deb and they have one son, Nathaniel. Bill and his family attend St. Mary's Catholic Church. He enjoys reading and sports, especially hockey. So the next time he comes to your home for a service call, say hello to Bill!

Go Green To Save Some Green!

Every year, we hear on the news about areas of the country that are experiencing droughts. By 2013, 36 states anticipate having water shortages. Less than 3% of the world's water supply is fresh water, with much of that being inaccessible.

By cutting water usage, you can lower your costs for municipal water and sewer. And for homes with wells and septic systems, you can save on electric for pumps and pump fees for septic tanks and avoid ground absorption issues due to excessive water use.

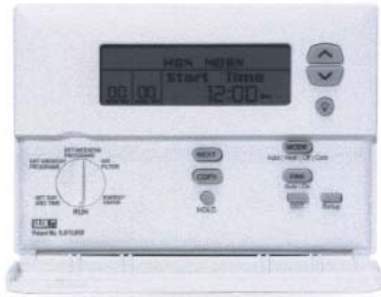
Replacing older toilets with the latest water saving models can save up to nearly 80% per flush! Since the government's "Energy Act" in 1995, which restricts water usage to 1.6 gallons per flush (gpf), early models by all manufacturers performed poorly. However, current models well outperform those made the first ten years, even flushing better than old 5.0 gpm toilets. Now there are even 1.1 and 1.28 gpf models and a dual-flush 1.1/1.6 gpf model, all in round, elongated and "comfort height" style bowls. The new "standard" will eventually be 1.28 gpf, as California has already done. These models will do the job with one flush and you can put that plunger away! We also carry low-flow shower heads and faucets which can add to your savings.

While newer, more efficient toilets, faucets and shower heads will require an initial investment, the long-term savings are unquestionable. Plus, you have the added benefit of knowing you are helping the planet. So call Haldeman Mechanical and ask how you can save water today!



The Skinny On Thermostats

A programmable thermostat is an easy way to save energy and money. By offering four pre-programmed settings, you can set your thermostat to turn your heating or air conditioning up or back as needed. For instance, you can set it to automatically turn the heat back when you go to bed or to work and then turn back up when you get up in the morning or come home from work. With



a programmable thermostat, you can easily regulate your home's temperature in any season. The average savings is about 10%, according to the U.S. Energy program "Energy Star". Go to www.energystar.gov and click on the "Heating" link for heating and cooling tips as well as thermostat types and operation. Then call Haldeman Mechanical to install yours today!

And Speaking of Water...

Haldeman Mechanical is your one-stop shop for all your water conditioning needs, including:

- Water softeners*
- Water filters*
- Acid neutralizers*
- Iron filters*
- Ultraviolet lights*
- Reverse osmosis systems*
- Chlorine filters*

Soft water makes clothes and dishes easier to clean, showering more pleasant by leaving skin less dry and irritated, and saves energy in water heating costs, while protecting

appliances, fixtures and piping.

We provide free water tests for hardness, iron, acid and chlorine. We will also obtain laboratory results for water requiring additional tests. Contact Haldeman Mechanical today for all your water needs.



Fun Facts

Taken from *Successful Promotions*
Sept 2007, Oct 2007, Nov 2007, Jan/Feb 2008

March American Red Cross Month

On top of providing relief to families for 67,000 natural disasters each year, the American Red Cross is also the largest supplier of blood and blood products to more than 3,000 hospitals across the nation.

March 3rd - Alexander Graham Bell's Birthday

Alexander Graham Bell, inventor of the telephone, was born on this day in 1847. On March 10th, 1876, Bell spoke the first sentence ever to be heard through a telephone to his assistant: "Mr. Watson, come here, I want you."

April 4th - Beatles Take Over Music Charts

Today in 1964, the Fab Four held the top five positions on the

Billboard Hot 100 chart. "Can't Buy Me Love," was number one followed (in order) by "Twist and Shout", "She Loves You", "I Want To Hold Your Hand" and "Please Please Me".

April 30th Bugs Bunny's Debut

Today in 1938, Warner Brothers' Bugs Bunny made his first appearance on the big screen. The character kids love today was developed in the 1940s by Chuck Jones and Tex Avery. Bugs' famous carrot chewing was adapted from Clark Gable in the film, *It Happened One Night* (1934).

May 9th - Billy Joel's Birthday

Hicksville, New York native William Martin "Billy" Joel was born today in 1949. The sixth best-selling artist in the United

States, Joel has won six Grammy awards and sold more than 100 million records world wide.

May 17th Armed Forces Day

Although originally called "Army Day", Armed Forces Day is intended to recognize all military divisions - Army, Navy, Marines, Air Force and Coast Guard.

July 1st Battle of Gettysburg Anniversary

Today in 1863, the Battle of Gettysburg began when General Robert E. Lee and the Confederate Army charged the Union Army commanded by General George Meade. The three-day battle was the bloodiest of all encounters in the Civil War and ultimately led to the Confederate Army defeat.

HALDEMAN MECHANICAL INC.

1148 Old Line Road
Manheim, PA 17545
(717) 665-6910

www.haldemanmechanical.com
info@haldemanmechanical.com

PRSRT STD
US POSTAGE
PAID
LANCASTER, PA
PERMIT #1151

*Celebrating
70 Years
1939-2009*

Email Addresses

Would you like to receive special promotions and service reminders from Haldeman Mechanical directly in your Inbox? If the answer is "YES!", please contact us with your email address at info@haldemanmechanical.com or call us at (717) 665-6910. Please be assured that your email address will be kept completely confidential.

WHAT OUR CUSTOMERS ARE SAYING

"Thank you for your service. I think you have the problem solved. It is also nice doing business with a company that doesn't expect payment the day of service. Thanks again."

"Thank you for the expansion tank. Now I can turn up the heat on my water heater. Thanks also for fixing the faucet and toilet in the upstairs bathroom. I have had no trouble with them."

"I wanted to thank you for the great service on many levels. First, a real person answered the phone. Second, the service was fast, courteous and professional. Third, you had the part in stock and went to get it immediately. And last, the technicians knew their product and wasted no time in diagnosing and fixing the problem."

Need Oil?

Try Penn Fuel Oil Company for all your oil needs. They offer premium treated heating oil, diesel fuel and kerosene at a substantially lower rate than the competition. Call them today at (717) 627-2303.

What Earthquake?

When Lancaster County experienced an earthquake on December 27th, so many people thought their boilers and furnaces had blown up that we would still be replacing them if that had been the case!